

Potential buyers usually decide within minutes whether or not a home is right for them. As you prepare your home to go on the market, try to view it through the eyes of a buyer. We have provided some tips below to assist you in preparing to sell your home.

- 1. Consider repainting the kitchen, bathrooms, bedrooms and other areas
- 2. Use a neutral color scheme when making any decorating choices
- 3. Neatness makes a home look bigger; avoid clutter and keep everything clean
- 4. Avoid too many personal items, such as family photos
- 5. Make sure all closets and shelving units are straightened

<u>General</u>

- 1. Make sure it is bright, clean, uncluttered, and attractive: Clean counters add a sense of spaciousness. Remove any appliances or decorative items
- 2. Consider new window treatments
- 3. If the flooring is badly worn, replace it
- 4. Replace any loose or cracked tiles on counters and walls

Kitchen

- 1. Repair any dripping faucets and updating old fixtures
- 2. Hang fresh, clean towels in the bathrooms
- 3. Remove any stains from toilets, sinks, bathtubs and showers
- 4. Unclog sinks, bathtubs or showers that drain slowly

Bathrooms

- 1. Make sure wall surfaces and windows are in good shape: repair all cracks and nail holes and are clean
- 2. Check ceilings for leak stains
- 3. Replace faded curtains or bedspreads
- 4. If you have a fireplace, clean it out and put in fresh logs
- 5. Replace burned-out light bulbs and make sure light switches work
- 6. Clean floors and vacuum rugs and carpeting
- 7. Fix any doors or sliding glass doors that stick
- 8. Keep toys inside children's rooms in orderly fashion

Living Areas/Bedrooms

- 1. Clean out your garage
- 2. Dispose of anything you are not going to move
- 3. Make sure the garage door opener is in good working condition

<u>Garage</u>

- 1. Make sure the front door and entry area are clean
- 2. Repaint the front door if necessary, or consider painting or touching up your house
- 3. Keep the lawn and shrubs trimmed and neat looking.
- 4. Sweep walkways and driveways
- 5. Check the roof and gutters and keep them free of debris

Outside

