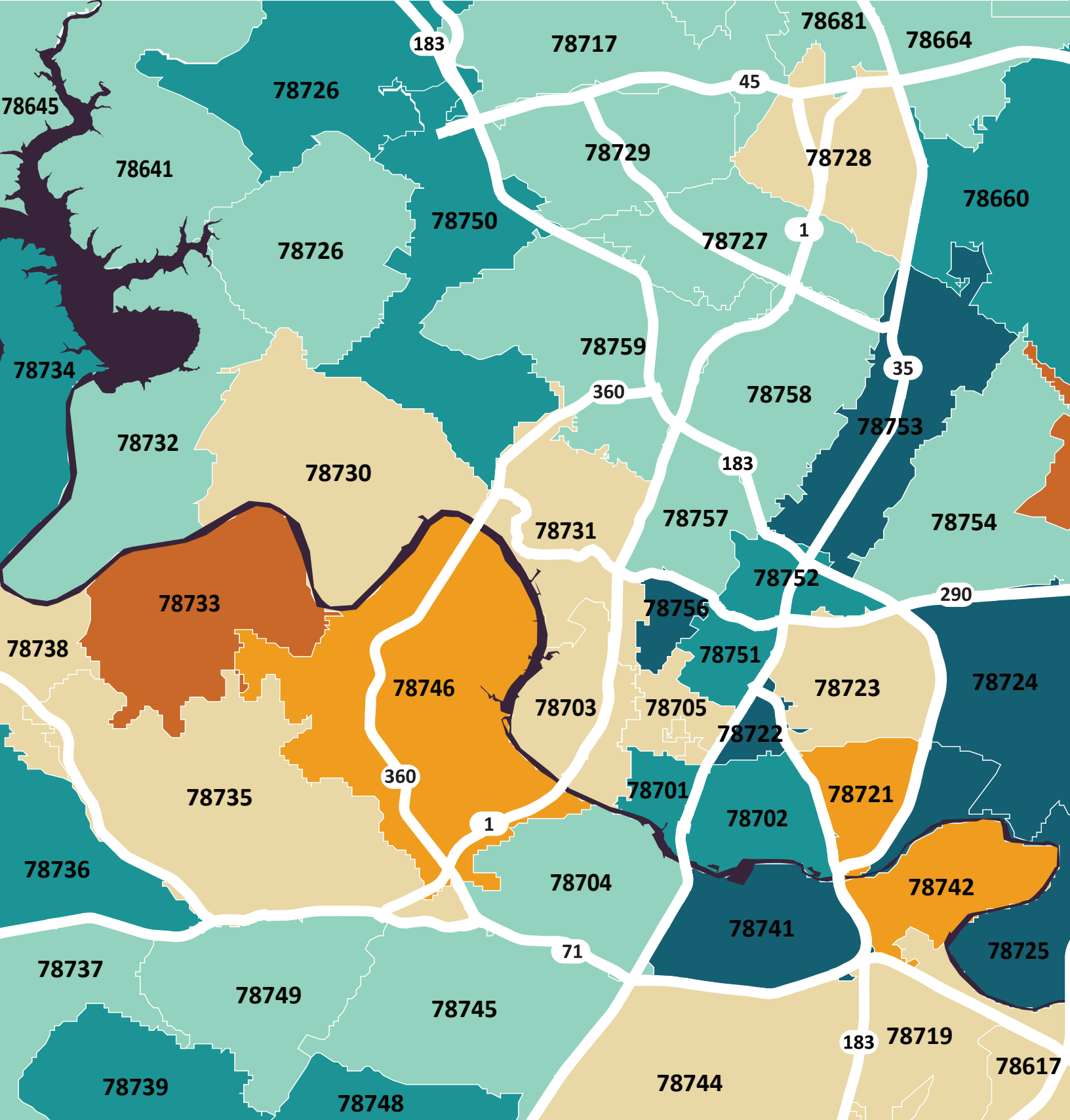


# Greater Austin Zip Code

# HEAT MAP

Number of Sales Change - Jan-Sep 2022 vs Jan-Sep 2023

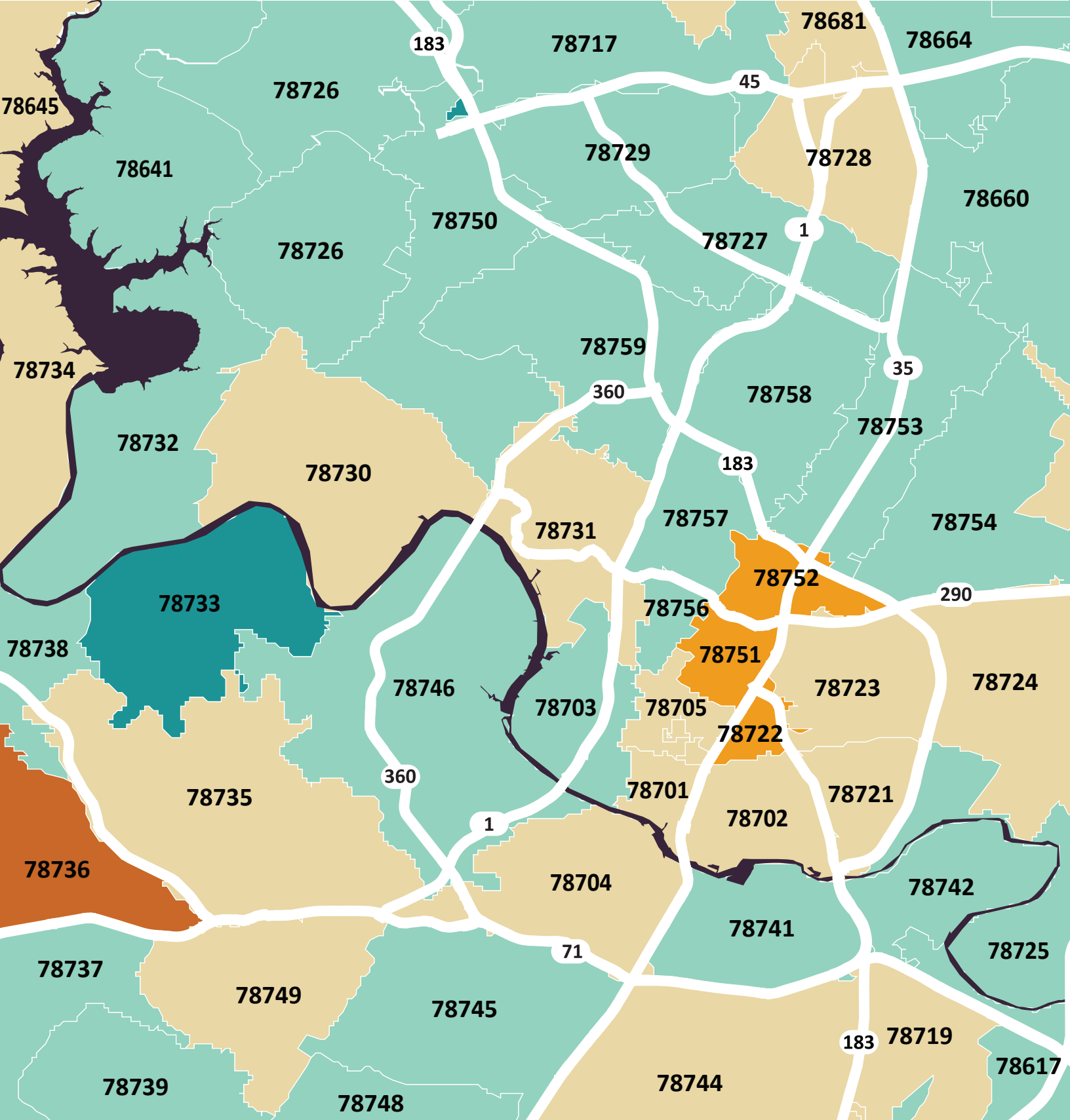
| +30% or more | +20% to +30% | +10% to +20% | 0% to +10% | -0% to -10% | -10% to -20% | -20% to -30% | -30% or less |
|--------------|--------------|--------------|------------|-------------|--------------|--------------|--------------|
|--------------|--------------|--------------|------------|-------------|--------------|--------------|--------------|



# HEAT MAP

Median Price Increase - Jan-Sep 2022 vs Jan-Sep 2023

| +30% or more | +20% to +30% | +10% to +20% | 0% to +10% | -0% to -10% | -10% to -20% | -20% to -30% | -30% or less |
|--------------|--------------|--------------|------------|-------------|--------------|--------------|--------------|
|--------------|--------------|--------------|------------|-------------|--------------|--------------|--------------|



# Zip Code YOY Comparison Details

| Zip   | Number of Sales |       |        | Median Sales Price |              |        |
|-------|-----------------|-------|--------|--------------------|--------------|--------|
|       | 2022            | 2023  | Change | 2022               | 2023         | Change |
| 76537 | 504             | 459   | -9%    | \$ 346,900         | \$ 293,000   | -16%   |
| 76574 | 203             | 203   | 0%     | \$ 353,164         | \$ 330,500   | -6%    |
| 78602 | 635             | 583   | -8%    | \$ 410,000         | \$ 365,000   | -11%   |
| 78605 | 146             | 62    | -58%   | \$ 348,872         | \$ 349,500   | +0%    |
| 78610 | 675             | 632   | -6%    | \$ 473,000         | \$ 425,000   | -10%   |
| 78611 | 167             | 135   | -19%   | \$ 396,000         | \$ 325,000   | -18%   |
| 78612 | 118             | 137   | +16%   | \$ 452,500         | \$ 479,000   | +6%    |
| 78613 | 845             | 612   | -28%   | \$ 584,000         | \$ 498,225   | -15%   |
| 78616 | 70              | 42    | -40%   | \$ 317,544         | \$ 313,500   | -1%    |
| 78617 | 144             | 141   | -2%    | \$ 380,000         | \$ 322,990   | -15%   |
| 78619 | 89              | 56    | -37%   | \$ 1,160,000       | \$ 992,500   | -14%   |
| 78620 | 423             | 388   | -8%    | \$ 772,969         | \$ 656,002   | -15%   |
| 78621 | 367             | 407   | +11%   | \$ 359,900         | \$ 310,000   | -14%   |
| 78626 | 721             | 616   | -15%   | \$ 435,620         | \$ 392,750   | -10%   |
| 78628 | 1,005           | 1,004 | -0%    | \$ 540,540         | \$ 506,013   | -6%    |
| 78633 | 634             | 634   | 0%     | \$ 508,000         | \$ 450,000   | -11%   |
| 78634 | 959             | 786   | -18%   | \$ 421,384         | \$ 374,604   | -11%   |
| 78640 | 1,041           | 1,062 | +2%    | \$ 393,000         | \$ 355,000   | -10%   |
| 78641 | 1,778           | 1,419 | -20%   | \$ 536,500         | \$ 475,000   | -11%   |
| 78642 | 614             | 791   | +29%   | \$ 564,395         | \$ 495,500   | -12%   |
| 78644 | 170             | 215   | +26%   | \$ 340,000         | \$ 299,490   | -12%   |
| 78645 | 489             | 410   | -16%   | \$ 475,000         | \$ 433,500   | -9%    |
| 78648 | 39              | 32    | -18%   | \$ 255,000         | \$ 267,000   | +5%    |
| 78652 | 62              | 56    | -10%   | \$ 595,000         | \$ 487,750   | -18%   |
| 78653 | 572             | 644   | +13%   | \$ 414,440         | \$ 374,970   | -10%   |
| 78654 | 174             | 160   | -8%    | \$ 446,250         | \$ 415,500   | -7%    |
| 78657 | 175             | 179   | +2%    | \$ 415,000         | \$ 475,000   | +14%   |
| 78660 | 1,411           | 1,106 | -22%   | \$ 481,000         | \$ 425,000   | -12%   |
| 78664 | 490             | 395   | -19%   | \$ 430,000         | \$ 383,000   | -11%   |
| 78665 | 733             | 614   | -16%   | \$ 525,111         | \$ 447,225   | -15%   |
| 78666 | 767             | 774   | +1%    | \$ 370,000         | \$ 354,990   | -4%    |
| 78669 | 253             | 172   | -32%   | \$ 824,900         | \$ 744,450   | -10%   |
| 78676 | 251             | 198   | -21%   | \$ 560,000         | \$ 485,000   | -13%   |
| 78681 | 499             | 397   | -20%   | \$ 589,000         | \$ 540,000   | -8%    |
| 78701 | 200             | 151   | -25%   | \$ 737,750         | \$ 707,000   | -4%    |
| 78702 | 333             | 244   | -27%   | \$ 740,000         | \$ 694,500   | -6%    |
| 78703 | 161             | 161   | 0%     | \$ 1,430,000       | \$ 1,250,000 | -13%   |
| 78704 | 539             | 446   | -17%   | \$ 875,000         | \$ 845,000   | -3%    |
| 78705 | 201             | 189   | -6%    | \$ 350,000         | \$ 345,000   | -1%    |

| Zip   | Number of Sales |      |        | Median Sales Price |              |        |
|-------|-----------------|------|--------|--------------------|--------------|--------|
|       | 2022            | 2023 | Change | 2022               | 2023         | Change |
| 78717 | 244             | 208  | -15%   | \$ 695,300         | \$ 600,501   | -14%   |
| 78719 | 5               | 5    | 0%     | \$ 620,000         | \$ 555,000   | -10%   |
| 78721 | 136             | 138  | +1%    | \$ 612,500         | \$ 575,000   | -6%    |
| 78722 | 82              | 56   | -32%   | \$ 719,500         | \$ 752,500   | +5%    |
| 78723 | 355             | 326  | -8%    | \$ 640,000         | \$ 604,950   | -5%    |
| 78724 | 234             | 156  | -33%   | \$ 454,500         | \$ 420,000   | -8%    |
| 78725 | 150             | 95   | -37%   | \$ 395,500         | \$ 325,000   | -18%   |
| 78726 | 98              | 80   | -18%   | \$ 846,000         | \$ 723,500   | -14%   |
| 78727 | 216             | 191  | -12%   | \$ 575,000         | \$ 475,000   | -17%   |
| 78728 | 138             | 125  | -9%    | \$ 501,500         | \$ 456,500   | -9%    |
| 78729 | 194             | 160  | -18%   | \$ 564,000         | \$ 497,000   | -12%   |
| 78730 | 90              | 84   | -7%    | \$ 1,065,550       | \$ 1,015,000 | -5%    |
| 78731 | 248             | 244  | -2%    | \$ 1,193,000       | \$ 1,075,000 | -10%   |
| 78732 | 187             | 157  | -16%   | \$ 974,175         | \$ 825,000   | -15%   |
| 78733 | 68              | 81   | +19%   | \$ 1,465,000       | \$ 1,100,000 | -25%   |
| 78734 | 378             | 264  | -30%   | \$ 715,000         | \$ 667,500   | -7%    |
| 78735 | 124             | 123  | -1%    | \$ 966,000         | \$ 905,000   | -6%    |
| 78736 | 84              | 63   | -25%   | \$ 606,500         | \$ 671,000   | +11%   |
| 78737 | 298             | 248  | -17%   | \$ 920,989         | \$ 812,250   | -12%   |
| 78738 | 505             | 490  | -3%    | \$ 995,000         | \$ 875,000   | -12%   |
| 78739 | 223             | 174  | -22%   | \$ 981,092         | \$ 850,000   | -13%   |
| 78741 | 207             | 130  | -37%   | \$ 490,000         | \$ 418,500   | -15%   |
| 78744 | 437             | 410  | -6%    | \$ 478,630         | \$ 440,498   | -8%    |
| 78745 | 616             | 503  | -18%   | \$ 598,000         | \$ 520,000   | -13%   |
| 78746 | 172             | 184  | +7%    | \$ 1,830,000       | \$ 1,600,000 | -13%   |
| 78747 | 296             | 278  | -6%    | \$ 487,500         | \$ 435,000   | -11%   |
| 78748 | 652             | 474  | -27%   | \$ 530,000         | \$ 469,500   | -11%   |
| 78749 | 369             | 314  | -15%   | \$ 665,000         | \$ 600,000   | -10%   |
| 78750 | 283             | 200  | -29%   | \$ 630,000         | \$ 561,850   | -11%   |
| 78751 | 146             | 104  | -29%   | \$ 700,000         | \$ 722,800   | +3%    |
| 78752 | 117             | 83   | -29%   | \$ 530,000         | \$ 537,000   | +1%    |
| 78753 | 257             | 172  | -33%   | \$ 463,000         | \$ 391,250   | -15%   |
| 78754 | 313             | 254  | -19%   | \$ 475,000         | \$ 405,000   | -15%   |
| 78756 | 114             | 71   | -38%   | \$ 829,500         | \$ 730,000   | -12%   |
| 78757 | 321             | 269  | -16%   | \$ 761,560         | \$ 680,000   | -11%   |
| 78758 | 260             | 216  | -17%   | \$ 499,950         | \$ 420,000   | -16%   |
| 78759 | 311             | 258  | -17%   | \$ 750,000         | \$ 637,500   | -15%   |
| 78957 | 125             | 106  | -15%   | \$ 335,000         | \$ 300,000   | -10%   |